

## Portable Radios

**CA06ITZ00008**

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**Company Name:** D&R COMMUNICATIONS, LLC

**Contact Person:** **ROGER B SANTERRE**

<b>Brand Name</b>	MOTOROLA	<b>Catalog</b>	MOTOROLA RETAIL PRICE PAGES 1/9/2006
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*Most Current (Reference #, Volume # or Date)*

### List Approved Counties (qualified to resell & service)

ALL COUNTIES

(Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland, Windham)

**\* Price of Radios to include: radio, programming of the radio( 32-Channels), and warranty (3 years)**

## Model

No./Description	Includes	Band	Channel
CP200 VHF 5 WATT	RADIO, ANTENNA BATTERY AND CHARGER	VHF	16 CHANNEL

Number of Units	Original Price	% Discount	Adjusted Price		
1 - 10	\$465.00	20%		\$ 372.00	
11 - 20	\$465.00	21%		\$ 367.35	
21 - 30	\$465.00	21%		\$ 367.35	
30 +	\$465.00	22%		\$ 362.70	

**ACCESSORIES - Includes manufacture warranty**

[illegible]

Labor Rate for Portable Radio (Travel time and/or mileage will not be allowed under this contract)		Pricing - Per Hour
1	Carry- In Service	\$ 90.00
2	On-Site During normal work hours (M-F 8:00 AM 5:00 PM)	\$ 90.00
	Areas (Counties) for on-site service-_____ WINDHAM TOLLAND NEW LONDON	\$
3	After Hours, weekends, and holidays ( minimum 4-hour call-out charge)	\$ 135.00
4	Emergency Service: 24 hours/days, 7day/week (with 3-hour response time on-site) * Emergency Service Phone # _508-943-9595	\$ 135.00
		\$

**Programing Addition Channels**

1-32 Included	Additional 32 N/A	Additional 64 N/A	Additional 96 N/A	Additional 128 N/A	Additional 160 N/A	Additional 192 + N/A
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Description of Products and Services		Pricing
1	Percentage Discount from manufacturers Product Catalog and Price List of Products	10 %
2	Percentage Discount from manufacturers Product Catalog and Price List of Maintenance and Support	10 %
3	Hourly Rate(s) for Professional Services (e.g.: Design Services, Consulting, Network Modeling/Simulation/Performance Review)	\$90.00

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<b>Brand Name</b> <u>MOTOROLA</u>	<b>Catalog</b> MOTOROLA RETAIL PRICE PAGES 1/9/2006
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### List Approved Counties (qualified to resell & service)

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**\* Price of Radios to include: radio, programming of the radio( 32-Channels), and warranty (3 years)**

## Model

No./Description	Includes	Band	Channel
CP200 UHF 4 WATT	RADIO, ANTENNA BATTERY AND CHARGER	UHF	16 CHANNEL

Number of Units	Original Price	% Discount	Adjusted Price		
1 - 10	\$500.00	20%		\$ 400.00	
11 - 20	\$500.00	21%		\$ 395.00	
21 - 30	\$500.00	21%		\$ 395.00	
30 +	\$500.00	22%		\$ 390.00	

**ACCESSORIES - Includes manufacture warranty**

[illegible]

Labor Rate for Portable Radio <i>(Travel time and/or mileage will not be allowed under this contract)</i>		Pricing - Per Hour
1	Carry- In Service	\$ 90.00
2	On-Site During normal work hours (M-F 8:00 AM 5:00 PM)	\$ 90.00
	Areas (Counties) for on-site service-_____ WINDHAM TOLLAND NEW LONDON	\$
3	After Hours, weekends, and holidays ( minimum 4-hour call-out charge)	\$ 135.00
4	Emergency Service: 24 hours/days, 7day/week (with 3-hour response time on-site) * Emergency Service Phone # _508-943-9595	\$ 135.00
		\$

**Programing Addition Channels**

1-32 Included	Additional 32 N/A	Additional 64 N/A	Additional 96 N/A	Additional 128 N/A	Additional 160 N/A	Additional 192 + N/A
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Description of Products and Services		Pricing
1	Percentage Discount from manufacturers Product Catalog and Price List of Products	10 %
2	Percentage Discount from manufacturers Product Catalog and Price List of Maintenance and Support	10 %
3	Hourly Rate(s) for Professional Services (e.g.: Design Services, Consulting, Network Modeling/Simulation/Performance Review)	\$90.00

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**\* Price of Radios to include: radio, programming of the radio( 32-Channels), and warranty (3 years)**

## Model

No./Description	Includes	Band	Channel
EX500 VHF 5 WATT	RADIO, ANTENNA BATTERY AND CHARGER	VHF	16 CHANNELS

Number of Units	Original Price	% Discount	Adjusted Price		
1 - 10	\$955.00	20%		\$ 764.00	
11 - 20	\$955.00	21%		\$ 754.45	
21 - 30	\$955.00	21%		\$ 754.45	
30 +	\$955.00	22%		\$ 744.90	

**ACCESSORIES - Includes manufacture warranty**

[illegible]

**Labor Rate for Portable Radio** (Travel time and/or mileage will not be allowed under this contract)**Pricing - Per Hour**

<b>1</b>	Carry- In Service	<b>\$ 90.00</b>
<b>2</b>	On-Site During normal work hours (M-F 8:00 AM 5:00 PM)	<b>\$ 90.00</b>
	Areas (Counties) for on-site service-_____ WINDHAM TOLLAND NEW LONDON	<b>\$</b>
<b>3</b>	After Hours, weekends, and holidays ( minimum 4-hour call-out charge)	<b>\$ 135.00</b>
<b>4</b>	Emergency Service: 24 hours/days, 7day/week (with 3-hour response time on-site)	<b>\$ 135.00</b>
	* Emergency Service Phone # _508-943-9595	<b>\$</b>

**Programing Addition Channels**

<b>1-32 Included</b>	<b>Additional 32</b> N/A	<b>Additional 64</b> N/A	<b>Additional 96</b> N/A	<b>Additional 128</b> N/A	<b>Additional 160</b> N/A	<b>Additional 192 +</b> N/A
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**Description of Products and Services****Pricing**

<b>1</b>	Percentage Discount from manufacturers Product Catalog and Price List of Products	10 %
<b>2</b>	Percentage Discount from manufacturers Product Catalog and Price List of Maintenance and Support	10 %
<b>3</b>	Hourly Rate(s) for Professional Services (e.g.: Design Services, Consulting, Network Modeling/Simulation/Performance Review)	<b>\$90.00</b>

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**\* Price of Radios to include: radio, programming of the radio( 32-Channels), and warranty (3 years)**

## Model

No./Description	Includes	Band	Channel
EX500 UHF 4 WATT	RADIO, ANTENNA BATTERY AND CHARGER	UHF	16 CHANNELS

Number of Units	Original Price	% Discount	Adjusted Price		
1 - 10	\$975.00	20%		\$ 780.00	
11 - 20	\$975.00	21%		\$ 770.25	
21 - 30	\$975.00	21%		\$ 770.25	
30 +	\$975.00	22%		\$ 760.50	

**ACCESSORIES - Includes manufacture warranty**

[illegible]

Labor Rate for Portable Radio <i>(Travel time and/or mileage will not be allowed under this contract)</i>		Pricing - Per Hour
1	Carry- In Service	\$ 90.00
2	On-Site During normal work hours (M-F 8:00 AM 5:00 PM)	\$ 90.00
	Areas (Counties) for on-site service-_____ WINDHAM TOLLAND NEW LONDON	\$
3	After Hours, weekends, and holidays ( minimum 4-hour call-out charge)	\$ 135.00
4	Emergency Service: 24 hours/days, 7day/week (with 3-hour response time on-site) * Emergency Service Phone # _508-943-9595	\$ 135.00
		\$

**Programing Addition Channels**

1-32 Included	Additional 32 N/A	Additional 64 N/A	Additional 96 N/A	Additional 128 N/A	Additional 160 N/A	Additional 192 + N/A
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Description of Products and Services		Pricing
1	Percentage Discount from manufacturers Product Catalog and Price List of Products	10 %
2	Percentage Discount from manufacturers Product Catalog and Price List of Maintenance and Support	10 %
3	Hourly Rate(s) for Professional Services (e.g.: Design Services, Consulting, Network Modeling/Simulation/Performance Review)	\$90.00



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## Model

No./Description	Includes	Band	Channel
EX600XLS VHF 5 WATT	RADIO, ANTENNA BATTERY AND CHARGER	VHF	160 CHANNELS

Number of Units	Original Price	% Discount	Adjusted Price		
1 - 10	\$1,015.00	20%		\$ 812.00	
11 - 20	\$1,015.00	21%		\$ 801.85	
21 - 30	\$1,015.00	21%		\$ 801.85	
30 +	\$1,015.00	22%		\$ 791.70	

**ACCESSORIES - Includes manufacture warranty**

[illegible]

Labor Rate for Portable Radio (Travel time and/or mileage will not be allowed under this contract)		Pricing - Per Hour
1	Carry- In Service	\$ 90.00
2	On-Site During normal work hours (M-F 8:00 AM 5:00 PM)	\$ 90.00
	Areas (Counties) for on-site service-_____ WINDHAM TOLLAND NEW LONDON	\$
3	After Hours, weekends, and holidays ( minimum 4-hour call-out charge)	\$ 135.00
4	Emergency Service: 24 hours/days, 7day/week (with 3-hour response time on-site) * Emergency Service Phone # ___508-943-9595	\$ 135.00
		\$

**Programing Addition Channels**

1-32 Included	Additional 32 N/A	Additional 64 N/A	Additional 96 N/A	Additional 128 N/A	Additional 160 N/A	Additional 192 + N/A
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Description of Products and Services		Pricing
1	Percentage Discount from manufacturers Product Catalog and Price List of Products	10 %
2	Percentage Discount from manufacturers Product Catalog and Price List of Maintenance and Support	10 %
3	Hourly Rate(s) for Professional Services (e.g.: Design Services, Consulting, Network Modeling/Simulation/Performance Review)	\$90.00

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## Model

No./Description	Includes	Band	Channel
EX600XLS UHF 4 WATT	RADIO, ANTENNA BATTERY AND CHARGER	UHF	160 CHANNELS

Number of Units	Original Price	% Discount	Adjusted Price		
1 - 10	\$1,075.00	20%		\$ 860.00	
11 - 20	\$1,075.00	21%		\$ 849.25	
21 - 30	\$1,075.00	21%		\$ 849.25	
30 +	\$1,075.00	22%		\$ 838.50	

**ACCESSORIES - Includes manufacture warranty**

[illegible]

Labor Rate for Portable Radio (Travel time and/or mileage will not be allowed under this contract)		Pricing - Per Hour
1	Carry- In Service	\$ 90.00
2	On-Site During normal work hours (M-F 8:00 AM 5:00 PM)	\$ 90.00
	Areas (Counties) for on-site service-_____ WINDHAM TOLLAND NEW LONDON	\$
3	After Hours, weekends, and holidays ( minimum 4-hour call-out charge)	\$ 135.00
4	Emergency Service: 24 hours/days, 7day/week (with 3-hour response time on-site) * Emergency Service Phone # ___508-943-9595	\$ 135.00
		\$

**Programing Addition Channels**

1-32 Included	Additional 32 N/A	Additional 64 N/A	Additional 96 N/A	Additional 128 N/A	Additional 160 N/A	Additional 192 + N/A
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Description of Products and Services		Pricing
1	Percentage Discount from manufacturers Product Catalog and Price List of Products	10 %
2	Percentage Discount from manufacturers Product Catalog and Price List of Maintenance and Support	10 %
3	Hourly Rate(s) for Professional Services (e.g.: Design Services, Consulting, Network Modeling/Simulation/Performance Review)	\$90.00

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**\* Price of Radios to include: radio, programming of the radio( 32-Channels), and warranty (3 years)**

## Model

No./Description	Includes	Band	Channel
HT750 VHF 5 WATT	RADIO, ANTENNA BATTERY AND CHARGER	VHF	16 CHANNELS

Number of Units	Original Price	% Discount	Adjusted Price		
1 - 10	\$785.00	20%		\$ 628.00	
11 - 20	\$785.00	21%		\$ 620.15	
21 - 30	\$785.00	21%		\$ 620.15	
30 +	\$785.00	22%		\$ 612.30	

**ACCESSORIES - Includes manufacture warranty**

[illegible]

Labor Rate for Portable Radio (Travel time and/or mileage will not be allowed under this contract)		Pricing - Per Hour
1	Carry- In Service	\$ 90.00
2	On-Site During normal work hours (M-F 8:00 AM 5:00 PM)	\$ 90.00
	Areas (Counties) for on-site service-_____ WINDHAM TOLLAND NEW LONDON	\$
3	After Hours, weekends, and holidays ( minimum 4-hour call-out charge)	\$ 135.00
4	Emergency Service: 24 hours/days, 7day/week (with 3-hour response time on-site) * Emergency Service Phone # _508-943-9595	\$ 135.00
		\$

**Programing Addition Channels**

1-32 Included	Additional 32 N/A	Additional 64 N/A	Additional 96 N/A	Additional 128 N/A	Additional 160 N/A	Additional 192 + N/A
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Description of Products and Services		Pricing
1	Percentage Discount from manufacturers Product Catalog and Price List of Products	10 %
2	Percentage Discount from manufacturers Product Catalog and Price List of Maintenance and Support	10 %
3	Hourly Rate(s) for Professional Services (e.g.: Design Services, Consulting, Network Modeling/Simulation/Performance Review)	\$90.00

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**\* Price of Radios to include: radio, programming of the radio( 32-Channels), and warranty (3 years)**

## Model

No./Description	Includes	Band	Channel
HT750 UHF 4 WATT	RADIO, ANTENNA BATTERY AND CHARGER	UHF	16 CHANNELS

Number of Units	Original Price	% Discount	Adjusted Price		
1 - 10	\$785.00	20%		\$ 628.00	
11 - 20	\$785.00	21%		\$ 620.15	
21 - 30	\$785.00	21%		\$ 620.15	
30 +	\$785.00	22%		\$ 612.30	

**ACCESSORIES - Includes manufacture warranty**

[illegible]

Labor Rate for Portable Radio (Travel time and/or mileage will not be allowed under this contract)		Pricing - Per Hour
1	Carry- In Service	\$ 90.00
2	On-Site During normal work hours (M-F 8:00 AM 5:00 PM)	\$ 90.00
	Areas (Counties) for on-site service-_____ WINDHAM TOLLAND NEW LONDON	\$
3	After Hours, weekends, and holidays ( minimum 4-hour call-out charge)	\$ 135.00
4	Emergency Service: 24 hours/days, 7day/week (with 3-hour response time on-site) * Emergency Service Phone # _508-943-9595	\$ 135.00
		\$

**Programing Addition Channels**

1-32 Included	Additional 32 N/A	Additional 64 N/A	Additional 96 N/A	Additional 128 N/A	Additional 160 N/A	Additional 192 + N/A
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Description of Products and Services		Pricing
1	Percentage Discount from manufacturers Product Catalog and Price List of Products	10 %
2	Percentage Discount from manufacturers Product Catalog and Price List of Maintenance and Support	10 %
3	Hourly Rate(s) for Professional Services (e.g.: Design Services, Consulting, Network Modeling/Simulation/Performance Review)	\$90.00





Labor Rate for Portable Radio <i>(Travel time and/or mileage will not be allowed under this contract)</i>		Pricing - Per Hour
1	Carry- In Service	\$ 90.00
2	On-Site During normal work hours (M-F 8:00 AM 5:00 PM)	\$ 90.00
	Areas (Counties) for on-site service-_____ WINDHAM TOLLAND NEW LONDON	\$
3	After Hours, weekends, and holidays ( minimum 4-hour call-out charge)	\$ 135.00
4	Emergency Service: 24 hours/days, 7day/week (with 3-hour response time on-site) * Emergency Service Phone # _508-943-9595	\$ 135.00
		\$

**Programing Addition Channels**

1-32 Included	Additional 32 N/A	Additional 64 N/A	Additional 96 N/A	Additional 128 N/A	Additional 160 N/A	Additional 192 + N/A
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Description of Products and Services		Pricing
1	Percentage Discount from manufacturers Product Catalog and Price List of Products	10 %
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**\* Price of Radios to include: radio, programming of the radio( 32-Channels), and warranty (3 years)**

## Model

No./Description	Includes	Band	Channel
HT1250 UHF 4 WATT	RADIO, ANTENNA BATTERY AND CHARGER	UHF	128 CHANNELS

Number of Units	Original Price	% Discount	Adjusted Price		
1 - 10	\$955.00	20%		\$ 764.00	
11 - 20	\$955.00	21%		\$ 754.45	
21 - 30	\$955.00	21%		\$ 754.45	
30 +	\$955.00	22%		\$ 744.90	

**ACCESSORIES - Includes manufacture warranty**

[illegible]

Labor Rate for Portable Radio (Travel time and/or mileage will not be allowed under this contract)		Pricing - Per Hour
1	Carry- In Service	\$ 90.00
2	On-Site During normal work hours (M-F 8:00 AM 5:00 PM)	\$ 90.00
	Areas (Counties) for on-site service-_____ WINDHAM TOLLAND NEW LONDON	\$
3	After Hours, weekends, and holidays ( minimum 4-hour call-out charge)	\$ 135.00
4	Emergency Service: 24 hours/days, 7day/week (with 3-hour response time on-site) * Emergency Service Phone # _508-943-9595	\$ 135.00
		\$

**Programing Addition Channels**

1-32 Included	Additional 32 N/A	Additional 64 N/A	Additional 96 N/A	Additional 128 N/A	Additional 160 N/A	Additional 192 + N/A
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Description of Products and Services		Pricing
1	Percentage Discount from manufacturers Product Catalog and Price List of Products	10 %
2	Percentage Discount from manufacturers Product Catalog and Price List of Maintenance and Support	10 %
3	Hourly Rate(s) for Professional Services (e.g.: Design Services, Consulting, Network Modeling/Simulation/Performance Review)	\$90.00

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## Model

No./Description	Includes	Band	Channel
PR-400 VHF 32CH 1-5 WATT	RADIO, ANTENNA BATTERY AND CHARGER	VHF	32 CHANNELS

Number of Units	Original Price	% Discount	Adjusted Price		
1 - 10	\$603.00	20%		\$ 482.40	
11 - 20	\$603.00	21%		\$ 476.37	
21 - 30	\$603.00	21%		\$ 476.37	
30 +	\$603.00	22%		\$ 470.34	

**ACCESSORIES - Includes manufacture warranty**

[illegible]

Labor Rate for Portable Radio <i>(Travel time and/or mileage will not be allowed under this contract)</i>		Pricing - Per Hour
1	Carry- In Service	\$ 90.00
2	On-Site During normal work hours (M-F 8:00 AM 5:00 PM)	\$ 90.00
	Areas (Counties) for on-site service-_____ WINDHAM TOLLAND NEW LONDON	\$
3	After Hours, weekends, and holidays ( minimum 4-hour call-out charge)	\$ 135.00
4	Emergency Service: 24 hours/days, 7day/week (with 3-hour response time on-site) * Emergency Service Phone # _508-943-9595	\$ 135.00
		\$

**Programing Addition Channels**

1-32 Included	Additional 32 N/A	Additional 64 N/A	Additional 96 N/A	Additional 128 N/A	Additional 160 N/A	Additional 192 + N/A
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Description of Products and Services		Pricing
1	Percentage Discount from manufacturers Product Catalog and Price List of Products	10 %
2	Percentage Discount from manufacturers Product Catalog and Price List of Maintenance and Support	10 %
3	Hourly Rate(s) for Professional Services (e.g.: Design Services, Consulting, Network Modeling/Simulation/Performance Review)	\$90.00

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**\* Price of Radios to include: radio, programming of the radio( 32-Channels), and warranty (3 years)**

## Model

No./Description	Includes	Band	Channel
PR-400 UHF 32CH 1-4 WATT	RADIO, ANTENNA BATTERY AND CHARGER	UHF	32 CHANNELS

Number of Units	Original Price	% Discount	Adjusted Price		
1 - 10	\$638.00	20%		\$ 510.40	
11 - 20	\$638.00	21%		\$ 504.02	
21 - 30	\$638.00	21%		\$ 504.02	
30 +	\$638.00	22%		\$ 497.64	

**ACCESSORIES - Includes manufacture warranty**

[illegible]

Labor Rate for Portable Radio (Travel time and/or mileage will not be allowed under this contract)		Pricing - Per Hour
1	Carry- In Service	\$ 90.00
2	On-Site During normal work hours (M-F 8:00 AM 5:00 PM)	\$ 90.00
	Areas (Counties) for on-site service-_____ WINDHAM TOLLAND NEW LONDON	\$
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4	Emergency Service: 24 hours/days, 7day/week (with 3-hour response time on-site) * Emergency Service Phone # _508-943-9595	\$ 135.00
		\$

**Programing Addition Channels**

1-32 Included	Additional 32 N/A	Additional 64 N/A	Additional 96 N/A	Additional 128 N/A	Additional 160 N/A	Additional 192 + N/A
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Description of Products and Services		Pricing
1	Percentage Discount from manufacturers Product Catalog and Price List of Products	10 %
2	Percentage Discount from manufacturers Product Catalog and Price List of Maintenance and Support	10 %
3	Hourly Rate(s) for Professional Services (e.g.: Design Services, Consulting, Network Modeling/Simulation/Performance Review)	\$90.00



## Portable Radios

**CA06ITZ00008**

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**Company Name:** D&R COMMUNICATIONS, LLC

**Contact Person:** **ROGER B SANTERRE**

<b>Brand Name</b>	MOTOROLA	<b>Catalog</b>	MOTOROLA RETAIL PRICE PAGES 1/9/2006
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*Most Current (Reference #, Volume # or Date)*

### List Approved Counties (qualified to resell & service)

ALL COUNTIES

(Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland, Windham)

**\* Price of Radios to include: radio, programming of the radio( 32-Channels), and warranty (3 years)**

## Model

No./Description	Includes	Band	Channel
HT1550XLS VHF 5 WATT	RADIO, ANTENNA BATTERY AND CHARGER	VHF	160 CHANNELS

Number of Units	Original Price	% Discount	Adjusted Price		
1 - 10	\$1,050.00	20%		\$ 840.00	
11 - 20	\$1,050.00	21%		\$ 829.50	
21 - 30	\$1,050.00	21%		\$ 829.50	
30 +	\$1,050.00	22%		\$ 819.00	

**ACCESSORIES - Includes manufacture warranty**

[illegible]

Labor Rate for Portable Radio (Travel time and/or mileage will not be allowed under this contract)		Pricing - Per Hour
1	Carry- In Service	\$ 90.00
2	On-Site During normal work hours (M-F 8:00 AM 5:00 PM)	\$ 90.00
	Areas (Counties) for on-site service-_____ WINDHAM TOLLAND NEW LONDON	\$
3	After Hours, weekends, and holidays ( minimum 4-hour call-out charge)	\$ 135.00
4	Emergency Service: 24 hours/days, 7day/week (with 3-hour response time on-site) * Emergency Service Phone # ___508-943-9595	\$ 135.00
		\$

**Programing Addition Channels**

1-32 Included	Additional 32 N/A	Additional 64 N/A	Additional 96 N/A	Additional 128 N/A	Additional 160 N/A	Additional 192 + N/A
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Description of Products and Services		Pricing
1	Percentage Discount from manufacturers Product Catalog and Price List of Products	10 %
2	Percentage Discount from manufacturers Product Catalog and Price List of Maintenance and Support	10 %
3	Hourly Rate(s) for Professional Services (e.g.: Design Services, Consulting, Network Modeling/Simulation/Performance Review)	\$90.00

Company Name:

D&R COMMUNICATIONS, LLC

Contact Person:

ROGER B SANTERRE

Brand Name

MOTOROLA

Catalog

MOTOROLA RETAIL PRICE PAGES 1/9/2006

Most Current (Reference #, Volume # or Date)

List Approved Counties (qualified to resell & service)

ALL COUNTIES

(Hartford, Fairfield, Litchfield, Middlesex, New Haven, New London, Tolland, Windham)

\* Price of Radios to include: radio, programming of the radio( 32-Channels), and warranty (3 years)

Model No./Description		Includes	Band	Channel	
HT1550XLS UHF 4 WATT		RADIO, ANTENNA BATTERY AND CHARGER	UHF	160 CHANNELS	
Number of Units	Original Price	% Discount	Adjusted Price		
1 - 10	\$1,100.00	20%		\$ 880.00	
11 - 20	\$1,100.00	21%		\$ 869.00	
21 - 30	\$1,100.00	21%		\$ 869.00	
30 +	\$1,100.00	22%		\$ 858.00	

ACCESSORIES - Includes manufacture warranty								
Manufacturer/ Model No.	Description	List Price	Discounted	Quantity Discount			Manufacture Warrantee	Extra Warranty
			Price % (1-10)	11-20	21-30	30+		
HNN9008	SPARE BATTERY	\$64.00	10%	12%	15%	20%	ONE YEAR	N/A
HLN9695	LEATHER CASE	\$51.00	10%	10%	10%	10%	ONE YEAR	N/A
AAHMN9052	REMOTE SPEAKER MIC	\$66.25	10%	10%	10%	10%	ONE YEAR	N/A
Q884	UPGRADE TO 3 YR WARRANTY	\$31.00	0%	0%	0%	0%	TWO YEAR	ONE YEAR

<b>1</b>	Carry- In Service	<b>\$ 90.00</b>
<b>2</b>	On-Site During normal work hours (M-F 8:00 AM 5:00 PM)	<b>\$ 90.00</b>
	Areas (Counties) for on-site service-_____ WINDHAM TOLLAND NEW LONDON	<b>\$</b>
<b>3</b>	After Hours, weekends, and holidays ( minimum 4-hour call-out charge)	<b>\$ 135.00</b>
<b>4</b>	Emergency Service: 24 hours/days, 7day/week (with 3-hour response time on-site)	<b>\$ 135.00</b>
	* Emergency Service Phone # ___508-943-9595	<b>\$</b>

#### Programing Addition Channels

<b>1-32 Included</b>	<b>Additional 32</b> N/A	<b>Additional 64</b> N/A	<b>Additional 96</b> N/A	<b>Additional 128</b> N/A	<b>Additional 160</b> N/A	<b>Additional 192 +</b> N/A
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#### Description of Products and Services

#### Pricing

<b>1</b>	Percentage Discount from manufacturers Product Catalog and Price List of Products	10 %
<b>2</b>	Percentage Discount from manufacturers Product Catalog and Price List of Maintenance and Support	10 %
<b>3</b>	Hourly Rate(s) for Professional Services (e.g.: Design Services, Consulting, Network Modeling/Simulation/Performance Review)	<b>\$90.00</b>